

Message Text

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TO AMEMBASSY MOSCOW PRIORITY

C O N F I D E N T I A L STATE 068643

E.O. 11652: GDS

TAGS: BTRA, UR

SUBJECT: BURR-BROWN MEETING WITH G.I. KAVALEROV,

MINISTRY OF INSTRUMENT TECHNOLOGY

1. IN MARCH OF LAST YEAR, BURR-BROWN PARTICIPATED IN A WEMA TRADE MISSION TO MOSCOW. DURING THIS TRIP THEY FOUND A DEFINITE INTEREST IN BURR-BROWN PRODUCTS IN A MEETING THAT WAS HEADED BY:

--- DR. G.I. KAVALEROV
--- DEPUTY MINISTER OF INSTRUMENT TECHNOLOGY,
--- AUTOMATION MEANS, AND CONTROL SYSTEMS OF THE USSR
--- 5 OGARJOVA STR.

--- TELEPHONE: 229-75-73

2. DR. KAVALEROV LATER HEADED A DELEGATION THAT CAME TO THE U.S. IN JULY TO VISIT SEVERAL ELECTRONICS COMPANIES. A CLOSED AREA EXCEPTION REQUEST MADE AT THE LAST MINUTE TO VISIT BURR-BROWN IN TUCSON WAS DENIED BY THE STATE DEPARTMENT. A GROUP OF FOUR ENGINEERS INCLUDING JIM BURNS, V.P., AND JIM STRICKLAND, INT'L MGR., OF BURR-
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BROWN TRAVELED TO SAN FRANCISCO AND MET DR. KAVALEROV THERE.

3. AT THE SAN FRANCISCO MEETING DR. KAVALEROV INVITED BURR-BROWN TO SEND A TECHNICAL DELEGATION TO THE SOVIET UNION IN SEPTEMBER OR OCTOBER OF 1974. LATER, IN CORRESPONDENCE, DR. KAVALEROV ASKED TO DELAY THE VISIT OF TECHNICAL GROUP UNTIL THE FIRST QUARTER OF 1975. IN HIS MESSAGE (DATED 5 SEPTEMBER 74) HE INDICATED THAT THE EXACT TIME AND PROGRAM COULD BE AGREED UPON LATER. BURR-BROWN AGREED TO THE DELAY AND ASKED TO FIX THE DATES IN EARLY APRIL SO THEY WOULD COORDINATE WITH TRAVEL ALREADY PLANNED TO A TRADE EXPOSITION IN PARIS.

4. ON JANUARY 20 A TELEGRAM WAS SENT TO DR. KAVALEROV ASKING TO CONFIRM THE PROPOSED DATES AND SET UP A VISIT PROGRAM. NO REPLY WAS RECEIVED. A SECOND TELEGRAM WAS SENT ON FEBRUARY 12 ASKING FOR A RESPONSE BUT BURR-BROWN STILL HAS NOT HEARD FROM THE SOVIETS.

5. BURR-BROWN IS CONFIDENT THAT DR. KAVALEROV'S MINISTRY HAS A REQUIREMENT FOR BURR-BROWN PRODUCTS AND ARE THEREFORE VERY INTERESTED IN MAINTAINING CONTACT WITH THEM.

6. ACTION REQUESTED: TRY TO DETERMINE ASAP WHETHER MINISTRY, PARTICULARLY KAVALEROV, IS STILL INTERESTED IN SEEING BURR-BROWN SO THAT A SCHEDULE FOR THE VISIT CAN BE ARRANGED TO COINCIDE WITH STRICKLAND SOJOURN IN EUROPE (4/2-7/2). KISSINGER

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